

Business Making Progress from A to Z

Education Industry – How King Fahd University Makes Progress

The challenge: King Fahd University of Petroleum and Minerals considered to be the MIT of the Middle East, needed to improve their ERP business processes across the university. King Fahd University chose Progress® Savvion™ Process Modeler and Process Asset Manager. The University quickly saw a positive ROI from improved quality of work with BPM with reduced process time. Today Savvion™ plays a critical role in KFUPM's entire infrastructure. With over 100 people using Savvion™, KFUPM has more than 320 processes modeled in the areas of finance, scientific research, applied research, materials management, admission and registration.

Retail Industry – How Kwantum Makes Progress

The challenge: Kwantum, with over 100 home furnishing stores in Belgium and the Netherlands, needed to improve their online merchandising capabilities to stay competitive. Their legacy merchandising system lacked the e-commerce capabilities to support their evolving business requirements. Kwantum chose a customized merchandise management solution based on Progress® OpenEdge®. Today Kwantum develops targeted marketing promotions to increase revenue and customer loyalty. They have reduced product replenishment times for its retail stores by 33% and have driven down inventory costs by reducing safety stock requirements by 15%.

Retail Industry – How Lacent Makes Progress

The challenge: Wehkamp.nl, the online retail leader of the Netherlands, needed to update their 35-year-old, mainframe-based credit system that couldn't keep pace in the age of the Internet. Their affiliate credit company Lacent processed all the internet orders for their 4 million customers. The legacy systems at Lacent were never built to manage the complex demands of the internet so they chose a solution powered by Progress® Sonic® enterprise service bus (ESB). Today with this new solution coming online, database changes that in the past took months to implement, now take just weeks to complete.

Manufacturing Industry – How Lifetime Products Makes Progress

The challenge: Lifetime Products, a leader in the production of polyethylene folding tables, chairs, picnic tables and residential basketball equipment, experienced tremendous growth and needed to scale their business globally. Lifetime chose the Progress® OpenEdge™ ERP solution over Oracle to integrate and automate its major business processes worldwide. Today that decision has paid off with 99.99% system uptime and 10 times fewer person hours required to manage OpenEdge™ versus other platforms. Lifetime has scaled to support rapid business growth and expansion into 50 countries.

Retail Industry – How Lindbak Makes Progress

The challenge: Lindbak Retail Systems, the builders and distributors Norway's leading turnkey solution for complex retail management, faced new demands on their existing solutions due to a growing variety of end-user environments. Linkbak chose Progress® Professional Services Application Transformation framework. This choice has helped Lindbak gain back their competitive edge by giving them a time-to-market advantage for new applications. Today they are on-schedule to outpace their competition with an aggressive international expansion.

Banking Industry – How SEB Estonia Makes Progress

The challenge: SEB Estonia, the nation's second-largest bank and a leader in online customer banking services needed to improve its detection of fraudulent activity. Already a Progress™ OpenEdge®, Progress® SonicMQ®, and Progress® Sonic® ESB customer, SEB Estonia was confident that the Progress® Apama® Business Event Processing platform would likewise be stable, reliable, and easy to implement with minimal staff. Today SEB Estonia has dramatically reduced the frequency and impact of malicious activity with real-time monitoring of suspicious and unauthorized activity.

Communications Industry – How Yomi Makes Progress

The challenge: Yomi, one of the leading information and communication technology companies in Finland, had to find ways to stay competitive. To survive, traditional phone companies need to be consistently innovating. Yomi, needed to quickly and efficiently design a new platform for developing value-added services. Yomi chose to leverage the power of Progress® Orbacus™. Orbacus™ provides the interoperability, flexibility and scalability. This has become the cornerstone of Yomi's development platform, helping them get to market faster with new products while enjoying substantial savings on development costs.

Retail Industry - How YOUR MOVE Makes Progress

The challenge: YOUR MOVE, one of the UK's largest estate agency networks, needed to support its growing business and franchise business model with applications that could respond quickly to new requirements. YOUR MOVE chose Progress Professional Services to help remodel its core business systems to deliver agile software-as-a-service (SaaS) for its branches and franchises. Today, YOUR MOVE is ready and able to effectively meet the demands of the future market and its growing network of offices.